

River Associates Investments

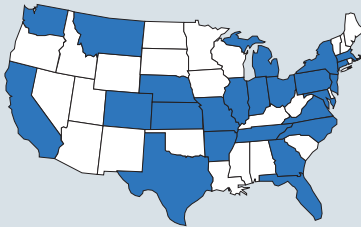
CONTACT

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GEOGRAPHIC LOCATION OF INVESTMENTS



WORKING WITH RIVER ASSOCIATES INVESTMENTS

“River Associates’ chemistry with the management team, strong lending relationships, and tenure with their financing sources added a high degree of comfort and the ability to close our transaction despite the challenging economic environment and tight credit markets.”

– *Chrisanne M. Corbett*
Managing Director
Private Equity Coverage Team
KPMG Corporate Finance LLC

River Associates Investments is a time tested private equity partner for management teams of lower middle market companies in the United States and Canada.

INVESTMENT CRITERIA

- Niche manufacturing, business service, industrial service, high margin distribution and non-faddish retail businesses
- \$3 - \$12 million EBITDA for platform companies. Add-on acquisitions can be smaller
- Sweet Spot Transaction: Management led buyout, recapitalization, corporate divestiture or family succession transaction
- Broad geographic footprint: historical investments throughout the U.S. and Canada

CREDENTIALS & DIFFERENTIATORS

- **Tenure:** 80+ investments and numerous successful realizations over the past 25+ years
- **Focus:** Each investment is important, a limited number of investments undertaken annually to ensure success
- **Experience:** Our partners have over 100 years of combined experience and deep industry knowledge in a variety of sectors
- **Reputation:** Working with us is easy, investment inquiries are welcome and a quick, informed response promised
- **Engagement:** Substantial general partner investment in each fund
- **Access to Capital:** Currently investing River VII, LP with \$285 million in committed capital

OUR PHILOSOPHY: INVESTMENTS WITH MANAGEMENT

- Founded in 1989, River Associates Investments has built a reputation for integrity and acumen with all its constituencies: limited partners, investment referral sources, senior & mezzanine debt partners and portfolio company management teams. Our “Investments with Management” philosophy effectively captures the spirit of partnership which guides our actions in all aspects of business.

Visit River Associates Investments on the web at: www.riverassociatesllc.com

River Associates Investments

WORKING WITH RIVER ASSOCIATES INVESTMENTS

“River Associates provides remarkable transparency, provides management teams a window of insight and views them as people. I think their philosophy and the delivery of that approach endears them quickly to management teams.”

– Kurt Haras, Managing Director
Quarton International

“What distinguishes River is their relationship approach as well as their thoroughness and the diligence they do on the front end. They bring significant experience from multiple decades to the table.”

– Pete Notter, Managing Director
Twin Brook Capital Partners

“What set River apart from other groups? It was their openness, there was no pretense about them. They didn't try to impress us with how much they knew; they were very open and transparent.”

– Bud Shear, CEO
Industrial Magnetics (IMI)

“We wanted to find a partner that would allow us to run the business the way we wanted to run it. We have a great reputation with clients and customers and we were very protective of that reputation. River's philosophy of partnering with management made us confident that they were the best choice.”

– Jon Rudolph, President & CEO
Action Fabricators

CURRENT PORTFOLIO COMPANIES



Action Fabricators - Converter of tapes, adhesive & non-adhesive-backed foams, rubbers, plastics and other flexible materials for automotive, electronics, appliance, display security, furniture and healthcare. www.actionfab.com

Double E Company - Manufacturer and distributor of web converting equipment parts for a variety of end industries. www.ee-co.com

Premier Parking - Technology-focused parking solution company that operates, manages and supports a wide range of industries. www.premierparking.com

Weaver Leather - A leading brand supplying leather and nylon products & accessories into the Western-style equine, livestock, pet and arborist markets. www.weaverleather.com

Wheat Montana - Premium provider of branded mill and frozen & fresh bakery products to retail and foodservice channels. www.wheatmontana.com

SELECT FORMER PORTFOLIO COMPANIES*



Industrial Magnetics - Provider of permanent magnets and electromagnets for a variety of custom work holding, lifting, fixturing, conveying and separation applications. www.magnetics.com

Intelliteach - Revenue cycle management and information technology support services for law and accounting firms. www.intelliteach.com

Omega Environmental Technologies - International distributor of aftermarket climate control, radiators, small parts and rapid seal kits. www.omega-usa.com

Roscoe Medical - Leading provider of homecare related medical products. www.roscoemedical.com

Rose City Printing & Packaging - leading printing and paperboard packaging (folding cartons) converter. www.rcpp.com

TMI International, LLC - Manufacturer and distributor of products and solutions for the workplace environment, including strip doors, air doors, soft wall curtains, modular cleanrooms, and flexible PVC products. www.tmi-pvc.com

TrueNet Communications - Provider of communications network infrastructure services for a variety of end markets. www.truenetcommunications.com

*All former investments listed on the River Associates website

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